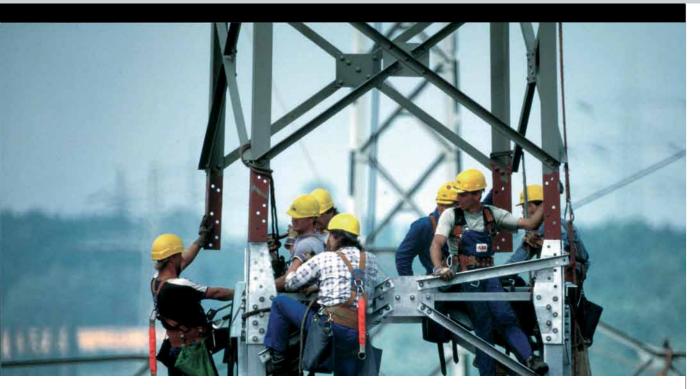
# INSIGHT

# CORPORATE GOVERNANCE GERMANY

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# COMPANIES



# **E.ON buys back bonds**

Other companies use their cash reserves to buy back shares or give special bonuses to their shareholders. Germany's biggest energy group E.ON, on the other hand, buys back loans from its investors on a large scale. The focus is on six securities with interest rates between 4.125 and 5.25 percent and a maturity of one to three years. Financial Times Deutschland calculates the total amount at up to 7.1 billion euros. The goal is to reduce group liabilities and thus interest payments. In the wake of the expansionary acquisition policies of former E.ON CEO Wulf Bernotat the Düsseldorfers have accumulated nearly 45 billion euros of debts. Late last year, his successor Johannes Teyssen, as part of his restructuring programme, got rid of the gas network subsidiary in Italy and the shares in Russian gas company Gazprom. It is simply too expensive to be deeper in debt, according to the group. The acceptance period for the three outstanding MDA notes ran until 4 February.

Observers see the move by the Düsseldorf-based company as the start of a debt relief offensive in Germany. Thanks to the strong economy, corporate coffers are currently bulging. Since German companies, unlike their US counterparts, have so far held back from costly acquisitions, they have room to reduce their debts through bond repurchases. Because in the wake of the Lehman default in 2008 many companies were able to stock up on money only short-term, the experts expect a wave of bond refinancings in coming years. According to data from the Swiss UBS Bank, in 2010 30 European companies already bought back bonds. Particularly for companies expecting rising interest rates, it might be worth exchanging their own bonds for lower-interest securities or paying them off altogether. However, in addition to costs for the repurchase, premiums are as a rule incurred, to make a buy-back lucrative to the investor.

# **ACS grabs Hochtief**

The Spanish construction company ACS has secured an around 31.59 percent stake in the German construction giant Hochtief in connection with the bid submitted in December. At the end the Spaniards had lifted their offer from eight to nine ACS shares for five Hochtief ones. The Federal Financial Supervisory Authority (BaFin) could find no illicit agreements between ACS and the financial investor, Southeastern Asset Management, which holds shares in both ACS and Hochtief, and waved the transaction through. This paved the way for the Spaniards to purchase additional shares in the Essen-based group and in the long term incorporate Hochtief entirely. The German company is valued on the stock exchange at five billion euros and has liquid funds of €2.58 billion. In addition, the 55-percent share in Australian subsidiary Leighton alone is worth four billion euros. The last trump for Hochtief is now only a new capital increase, which would dilute the ACS share to below 30 percent. The Spaniards would then have to submit a new offer if they wanted to cross the 30-percent threshold again. To prevent ACS representatives from moving onto the supervisory board, Hochtief as well as shareholder association Schutzgemeinschaft der Kapitalanleger (SdK) have called for small shareholders to attend the shareholders' meeting planned for May 12th and stop the ACS project by a strong presence.

# **Qatar stands by Volkswagen**

The influence of the Emirate of Qatar at Volkswagen is consolidating. The Arabs already have 17 percent of the shares in the Wolfsburgers, and are represented on the supervisory board. Now, reports Financial Times Deutschland, the Emirate will replace RWE CEO Juergen Großmann at the General Meeting on 3 May. That would give the Qataris two seats on the supervisory board. Only in mid-January, Qatar Holding agreed



to join in subscribing a planned capital increase at Porsche totalling five billion euros. In order to maintain their ten-percent stake in the Stuttgart sports-car manufacturer, the Arabs will put a three-digit million euro amount on the table. The capital increase should reduce the debt at Porsche of six billion euros, which the sports-car maker has amassed in the failed battle to take over Volkswagen. At the end of the year a green light for the merger came from the US: a New York court had rejected the billion-dollar suit by several funds for compensation from Porsche.



# Springer takes over Seloger

With a markup of €4.05 to now €38.05 per share, Axel Springer has crushed the resistance at Seloger. The offer, upped on 18 January by twelve percent, values the French real-estate portal company at €634 million. The Supervisory Board of Seloger recommended its shareholders to accept the offer because the bid now reflects the true value and growth prospects of the online company. The original offer of 34 euros was rejected by the company as too low and the AMF's takeover permission challenged at the Paris Court of Appeal. The requirement for the new offer is a minimum acceptance rate of 50.01 percent, inclusive of the already acquired 12.4 percent.

# EU searches MAN and Daimler

Several European truck manufacturers had an unannounced visit by EU competition watchdogs on 18 January. The reason is the suspicion MAN, Scania and Daimler could have breached provisions for the prohibition of cartels and abuse of dominant position. The EU Competition Commission, while confirming the searches, stressed that the operation does not imply that the companies concerned had actually behaved illegally. The suspects announced their willingness to cooperate with the competition watchdogs. Already in September 2010 British antitrust authorities had searched Daimler offices near London, and submitted written questions to Scania and MAN.

### COMPANIES

#### **BUHLMANN'S CORNER**

# A nifty, if niffy, promotion

No thinking person, and certainly no investor, will envy anyone this. It's only that it makes you nervous when Friday's active board member will be overseeing the managers of the assets on Monday, without evaluating Thursday's decisions.



This thought and no other played a role for the German legislature, when it in general fairly strictly barred a director from moving to the Supervisory Board within the same company from one week to the next. It was right. And also rightly, it allowed an exception, which steel tycoon Ekkehard Schulz now wants to take advantage of.

At ThyssenKrupp there are on the one hand the loyal shareholders with a quarter of the quorum, and on the other little criticism. This has been so at least

since the introduction of the immutable secondment right. Now the CEO was whining for a seat on the Supervisory Board. No longer really an issue for a dependent company, but since it's still listed on the DAX, it gets noticed. The DSW was in principle against the change from Executive to Supervisor, but in this case, next to the forty years of professional experience there were "at least 54 more arguments" for it. The SdK is in principle against the change, but "exceptionally in this case ...". Especially since the former CEO was becoming "only a supervisory board member and not chair". Let's wait and see how long it takes.

Of the 58 percent of the capital present, ten percent less took part in the elections to the Supervisory Board. Presumably, the remaining 3 percent of the 58 wanted to abstain, something that German lawyers, without explanation, count as "not present". Of the remaining 55 percent, 80 percent then finally voted for the election of the ex CEO to the Supervisory Board.

Since the Krupp Foundation combines 27 percent of the capital, Schulz received only 145 million free shareholder votes out of a total of 515 million shares outstanding – that is, only 28 percent of the non-endowed capital. To be elected by a quarter to a third of the free votes is not a very big success for the person – it is a success for the cause. Corporate governance has won for a second time at ThyssenKrupp: keep this procedure an exception and it will not become the rule to skip the cooling-off.

Hans-Martin Buhlmann is the founder of proxy-voting agency VIP Vereinigung Institutionelle Privatanleger e.V. (www.vip-cg.com).

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# **Capital writedown at Conergy**



Already since 2008, photovoltaic manufacturers Conergy were sailing with a considerable list in difficult waters; after the departure of CEO Andreas von Zitzewitz in August Conergy now drifted leaderless into the next disaster. In mid-January the Hamburg-based company had to tell its shareholders it had lost half the equi-

ty. Trading in the stock was suspended for a short time after this bad news. When it resumed, the share price was down 12.9% to only 45 cents. The loss of 190 million euros resulted from the revaluation of a loan receivable from a subsidiary. At a forced Extraordinary General Meeting scheduled for the 25th of February, shareholders now have to bring a capital writedown and subsequent capital increase on the way. The capital of some 400 million euros is to be reduced to 50 million euros, and in a second step increased to €188 million. This measure was already worked out in December in cooperation with Commerzbank and two hedge funds. The two hedge funds York and Sothic will thereafter hold the majority stake. A further complication is that rebel shareholders after 2008 have once again brought an action against the decisions of the last ordinary general meeting: they want to ensure that the decisions on discharge to the Executive and Supervisory Boards as well as the authorization to increase capital and issue convertible bonds will be withdrawn. As early as 2008, Conergy had to reach an expensive settlement with the then plaintiff shareholders. Thanks to the new shareholders' approval process the position of the rebels is weaker this time; Conergy is at least not threatened with a blockade of its decisions, but if the company's proposed capital reduction does not succeed on 25 February, then management would have to rely on the contested decisions.

# **D&O** insurance covers Sky's damages

Sky Deutschland has had manager-liability insurance costs incurred in an out-of-court settlement for former board members reimbursed. The pay-TV channel would therefore not now be making claims against former directors around Georg Kofler responsible at the time. In the phony subscriber numbers affair, Sky had paid &14.5 million to institutional investors from the USA, Luxembourg, Germany and Switzerland. The plaintiffs' claims amounted to &242.5 million initially. The TV platform had after the takeover by Rupert Murdoch in 2008 admitted it did not as claimed have three million subscribers, but only 2.4 million.



## Counter-motion at Siemens fails

The association of employee shareholders of Siemens had put a counter-motion for the Annual General Meeting on 25 January, proposing significantly lower pay than the administration. The motion said that Supervisory Board members should be paid only about half of what the administration proposed. Siemens, however, wanted variable components of compensation for Supervisory Board members completely eliminated and in future replaced by flatrate pay of €140,000 independently of the company's success. Ultimately, the group's proposal was approved by a majority of 93.2 percent. Among the proponents of fixed remuneration was also shareholder association Deutsche Schutzvereinigung für Wertpapierbesitz, which contrary to the Corporate Governance Code said that "in future only fixed salaries without variables should be used."

### ProSieben owners sell shares

Kohlberg Kravis Roberts (KKR) and Permira have taken nearly €200 million with the sale of eight million ProSiebenSat.1 preference shares at €24.20 each. The two private-equity firms initiated an accelerated book-building process for the sale of a 3.7 percent stake to institutional investors, they say. With the proceeds, the financial investors want to pay back debts they have accumulated in Lavena Holding. After the placement KKR / Permira keep an unchanged 88 per cent of the ordinary shares and just under 18 percent of the prefence shares, so that 53 percent of the share capital of ProSiebenSat.1 is now bundled in the Lavena group.

# Actions 🖙

# Corner

- ♦ More than five years after the leadership change at **Daimler** from Jürgen Schrempp to Dieter Zetsche, the highest European court will soon have to deal with the case. The Bundesgerichtshof (BGH) presented to the European Court a class action by several Daimler shareholders against the carmaker because of possible late notification of the change in leadership, for a preliminary ruling, the Karlsruhe court announced on 23 December 2010. The BGH is hoping for clarity on the interpretation of several EU directives on insider dealing and market manipulation.
- ♦ **Deutsche Telekom** has reached a settlement with Kai-Uwe Ricke and Klaus Zumwinkel. As the company announced, it had secured an "amicable agreement" in relation to civil claims against the former CEO and former chairman of the supervisory board in connection with the spying affair in the years 2005 and 2006. As part of the agreement, the two company officers have committed themselves to covering "a significant part of the damage caused Deutsche Telekom, by payments each of the same amount". They had also agreed not to claim a likewise equal amount of the payments against D&O insurance. The forthcoming annual general meeting must still approve the settlement.
- Nunich district court on 20 January threw out actions for avoidance by 38 former shareholders of the ailing **Hypo Real Estate** (HRE) against transfer of their shares to the government at €1.30 per share. The federal government did not violate the Basic Law by excluding shareholders in the former MDAX company by "squeeze-out", the chamber under the chairmanship of Helmut Krenek held. The October 2009 Annual General Meeting's resolution was consistent with the Basic Law and the provisions of the EC Treaty and of corporate law, the Court further found.

- Infineon and Ulrich Schumacher have reached agreement on a settlement in their legal disputes, pending for years. The semiconductor company will accordingly pay the ex-CEO an annual pension of €560,000 from 2018 on. As the invitation to the AGM on 17 February in Munich shows, the settlement extinguishes all mutual claims, including those between Schumacher and Max Dietrich Kley, against whom the former chief had won a libel suit in 2007 before Hamburg Higher Regional Court. Shareholders must still approve the agreement, however.
- Infineon has filed a declaratory action against Michael Jaffe with Munich District Court, after the Qimonda insolvency administrator brought a lawsuit against the semiconductor group in December 2010. The chipmaker wanted to use patents passed to its bankrupt subsidiary itself again, according to the lawsuit. Infineon aims to prove that while patents were assigned to the Qimonda Group in 2006, it still retained the rights of use. These, however, did not exist any more because of the insolvency, says Jaffe instead. An amicable arrangement had for the moment failed, says the DAX Group. Further reserves were being set aside for the case, which according to Infineon represented an €80 million charge to earnings.
- ♦ MAN is calling in the bribery scandal for damages in the amount of €237 million from Håkan Samuelsson. A similar claim had been made on Samuelsson in summer by the supervisory board under Ferdinand Piëch. The former chairman is accused of enabling bribes through inadequate control systems. Samuelsson had resigned his post in late 2009 due to the corruption scandal. In addition, the commercial-vehicle and engine manufacturer had taken out a liability policy for board members with two insurance companies, which the company apparently wants to use.

#### YOUR FEEDBACK

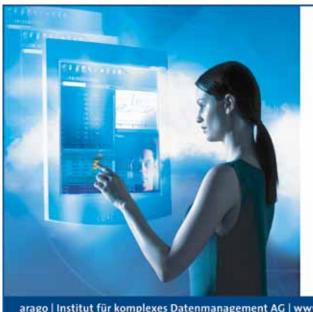
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# Corner

- ♦ Next to the record damages of 1.3 billion dollars imposed in November against SAP and the reimbursement of Oracle's legal costs, the Walldorf-based group now has to make million-dollar interest payments to its arch-rivals, the U.S. District Court in Oakland, California decided on 28 December 2010. Oracle is calling in this context for an additional \$211,000,000 for the time between the offence punished and the ruling. SAP's calculation method, however, estimated the additional cost at around 16.5 million dollars. District Judge Hamilton has so far not determined any specific amount.
- Thomas Ganswindt is to be the first former Siemens top manager to go to court on charges to do with the corruption affair. Although the trial began on 20 January, it had to be interrupted after 15 minutes. Lawyers for the defendants complained that only two and not three judges were used for the complex procedings. The Munich district court upheld the objections to the composition of the criminal bench. The corruption case against the former Siemens board member was finally reopened on 25 January. That day also saw the DAX Group's AGM. The prosecution accuses the ex board member of knowing of the system of slush funds but having done nothing about it. He had thereby violated
- his duty of supervision and been guilty of tax offences. Ganswindt had already partially confessed. The former central board member claims he first learned of corrupt acts by former subordinates from the indictment. So far only ex-manager Johannes Feldmayer has been convicted, in November 2008, and sentenced to two years' probation. Munich prosecutors are also preparing charges against Siemens managers Uriel Sharef and Heinz-Joachim Neubürger. Siemens is demanding five million euros damages from Ganswindt, and from Neubürger as much as 15 million euros.
- ♦ For a year, a committee of inquiry in Athens has been looking into whether Greek politicians and officials have received bribes from **Siemens**. It is estimated that bribes of up to €100 million have been passed. The recipients allegedly included former Prime Minister Simitis and numerous ministers of his party, and several former ministers of the opposition New Democracy party. Now the Greek government is calling for compensation from the industrial group. The damages amount to two billion euros, says Greek Minister Pamboukis. A legal claim for damages has still not been received by Siemens.





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# **AGM DATES**

### February/March

#### **MDAX**

#### Other AGM dates www.vip-cg.com

Company	Event	Date	Time	Place	Address	published on			
<b>Demag Cranes</b>	ord.AGM	02.03.2011	10:00	40474 Düssel- dorf	Stockumer Kirchstr. 61, Congress Center, Stadthalle	19.01.2011			
	The Agenda for the ordinary AGM of Demag Cranes AG starts with the usual items, like presentation of annual accounts and discharge to the company bodies. Demag Cranes AG earned balance-sheet profits of €75.76m last business year. Of the profits, €12.7m is to be paid out as dividend and €63.05m carried forward to a new account. Confirmatory elections to the Supervisory Board are to be held. A resolution approving the board men bers' pay system is to be taken. The existing Authorized Capital is to be replaced by a new one of €10.59 million.								
TUI	ord.AGM	09.02.2011	10:30	30175 Hannover	Theodor-Heuss-Platz 1-3, im Congress Centrum	30.12.2010			
	discharge to the co for the business ye 2009. The balance- the Supervisory Bo exclusion of subscr purpose, the existin authorized to purcl	mpany bodies, a ar 2008 as per 3' sheet profits of € ard are to be hel- iption rights, inte ng Authorized Ca nase its own sha	s well as to 1 Decembe 13,63 mil d. A Resolu er alia in co pital is to res and use	he submission of the 2008 and for the lion are to be carrie ution authorizing the nection with the libe replaced by a ne	items, like presentation of annual e corrected consolidated financial short financial year 2009 as per 3 d forward in full to a new accounte Board to increase share capital use of cash contributions, is to be w one of €246.0 million. The comhareholders' subscription and tempital.	statements 0 September t. Elections to with possible taken. For this pany is to be			

### **TecDAX**

Conergy	extraord.AGM	25.02.2011	10:00	20355 Hamburg	Am Dammtor/Marseiller Stra- ße 2, CCH-Congress Center	18.01.2011
	to half the share ca is to be taken. Furt ratio to €49,761,11	pital. The Board hermore, a Resol 16.00, divided in	report on tution redu to 49,761,	the restructuring of cing the share capit 116 bearer shares, i	recutive Board's announcement or Conergy AG and the proposed co tal of the Company, in simplified f s to be taken. The reduced share of 7,790,283.00, by issuing new shar	rporate action orm, in an 8:1 apital may be

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# POLITICS

# No quota for women yet

In the 200 largest German companies just 3.2 percent of board positions are occupied by women. In the 100 largest companies, the share is only 2.2 per cent. Only four of 182 board positions in the largest German listed companies are held by women. A look at the supervisory-board side is also sobering:





four supervisory bodies in the DAX get by without any women at all. On average, the proportion of women is 13.1 percent, but the women are mostly seconded as employee representatives. Female representatives on the capital side are usually members of the founding family. In an international comparison, women's share in major German companies ranked on a par with India, and still well behind Brazil, China and Russia.

She wants to change this, stated Federal Minister of Labour **Ursula von der Leyen** (CDU), announcing a codified women's quota in the news magazine Der Spiegel. The exact steps and the timeline she wanted to tie down this year. According to the Minister, the rate should be 25 to 30 percent and apply in less than five years to all German companies. Federal Minister for Family Affairs **Kristina Schröder** (CDU) also sees a need for action. She prefers a binding commitment by companies that each company can determine for itself and must then meet within two years. For two days a media battle raged, until the Chancellor laid down the law: she wants to give businesses more time to raise the percentage of women at a senior level voluntarily.

# Many board members are underinsured

The statute of limitations for personal liability of managers was raised by the federal government, most recently to ten years. For all claims not barred by 15 December 2010, the new deadline now applies. The background to this is that financial institutions especially were thus to be given the possibility to work off the financial crisis legally. Current directors' and officers' (D & O) insurance for directors and supervisory and management officers of credit institutions as well as executives

and supervisory board members of listed companies usually covers a period of five years only. The managers may now face damages they will have to pay for themselves. While some insurers have recently offered contracts with longer terms, with an insurance change there is the issue of secondary liability. For example, if an error committed in 2008 is only discovered in 2009 and the insurer was changed in 2015, then the insurer pays only when the follow-up liability period is ten years.

# Bank levy with a surcharge



The bank levy is to create a 70-billion-euro restructuring fund in Germany, from which in future the rescue of banks in difficulties is to be financed. The charge is calculated by a complicated key as a fixed percentage of total assets, and was to be capped at fifteen percent of a bank's HGB (Commercial Code) profits. But at the end of 2010 the Treasury submitted a paper laying down an arrears obligation.

Here the banks are later to pay the difference between the amount payable and the fifteen-percent limit. This repayment obligation would undermine the acceptability of the fifteen percent limit, said the Federal Association of German Banks (BdB), criticizing the project. The regulation must still be approved by both the Bundestag and the Bundesrat.

## EU flays cartels

At the end of the year competition sanctions imposed in the EU in 2010 totalled €3.05 billion. In 2011 there will probably be more, because the EU Commission's success is increasing through whistleblower programmes and international cooperation of agencies. Since the programmes were introduced eight years ago and tightened again four years ago, dozens of cartels were cleaned up that would otherwise probably never have been discovered. The Commission is also relying more on settlements instead of sentences. This relieves the courts and saves time finding evidence that can stand up in court.

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# **PEOPLE**

# Board and Supervisory Board changes in DAX30, MDAX and TECDAX30



Manuel Bauer



Christine Hohmann-Dennhardt



Matthias Zachert

As already decided in early 2010, **Manuel Bauer** moved up to the **Allianz** board at the beginning of the year and is responsible there for all the DAX group's growth countries, with nearly 30 million customers. The 56-year-old Austrian was previously head of Eastern Europe. 61-year-old Gerhard Rupprecht in turn retired from the board at the end of 2010 due to age. Joachim Faber, investment director, will resign at the year's end on completion of his contract period, said the insurer. He will then also retire. His position on the board and at the head of Allianz Global Investors will be taken by Jay Ralph, Board Member responsible for the insurance business in the United States, Canada and Mexico.

**Christine Hohmann-Dennhardt** is to take the new Board position on "Law and Integrity" at **Daimler**. The 60-year-old constitutional judge will be appointed in the first quarter. It is the first time a woman joins the top management of the Stuttgart-based carmaker. Her appointment in Karlsruhe expires at the end of January. Daimler would neither confirm nor deny the personal data.

As **Kontron** announced, the Supervisory Board has appointed **Jürgen Kaiser-Gerwens** as Chief Financial Officer from mid-February. The 48-year-old comes from Schott Solar. Born in Detmold, he previously worked at Unilever and Dynamit Nobel. A doctor in business administration, he succeeds Dieter Gauglitz, who gave up his post at the embedded-computer manufacturer in the course of the board rearrangement at the end of 2010.

**Matthias Zachert** is moving this summer to Darmstadt pharmaceutical and chemical company **Merck**. The 43-year-old **Lanxess** Chief Financial Officer succeeds Michael Becker (62), retiring in the course of the year due to age, as personally liable partner. The supervisory board of Lanxess has agreed to the termination of Zachert's contract, it was announced in Leverkusen on 3 February. As part of this extraordinary supervisory board meeting **Bernhard Düttmann** was also appointed to the board. On 1 April the 51-year-old succeeds as CFO at the chemicals group. In early January, the Düsseldorf native had left Hamburg Nivea manufacturer Beiersdorf after 21 years of activity in order to "pursue new professional challenges."

**Marcel Brenninkmeijer** has left the board of **Q-Cells**. The representative of the investor Good Energies, which holds just over 27 percent, he resigned with effect



Martin Menger

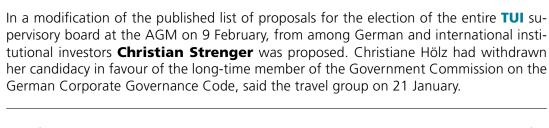
from 30 November. The major shareholder in the East German solar group had been on the board since 2003. The PV company wants to name a successor to Brenninkmeijer in the coming weeks.

**Andrea Aulkemeyer**, responsible for Internal Audit and Compliance at **Rhön-Klini-kum**, resigned from the board at her own request at the end of 2010. As announced, Gerald Meder, director for technical, focused and intensive care and deputy chairman of the health service provider, also left at the year's end. He however indicated that he remains connected to the group, and will, it was said, continue to take on tasks in the CEO's area. **Martin Menger**, working for the last ten years in senior positions in northern Germany for the hospital chain, was newly appointed to the board as of 1 January. **Vol-ker Feldkamp** has since 1 September 2010 been on the board of the private hospital operator in the operational area.



Volker Feldkamp

On 31 March Alan Hippe leaves **ThyssenKrupp**, to replace Erich Hunziker at Roche in early April. The Supervisory Board had dealt with the termination agreement on 21 January. No details on succession have yet been given. Hippe was financial officer at the German steel group for almost two years. It is alleged that the 44-year-old manager had hopes for the Chief Executive spot.





Christian Strenger

Khalifa Al Kuwari is to be elected at this year's shareholder meeting on 3 May as a full voting member of the Supervisory Board of **Volkswagen** (see ICCG 05/2010). Jürgen Grossmann is to step down from the Board for him. The RWE chief had very clearly opposed the takeover of Porsche. For a further position becoming free, a woman is allegedly being looked for.

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# Only one in eight still holds shares

As the latest study by the German Share Institute (DAI) proves, more and more Germans are getting skeptical about securities. In the second half of 2010 the number of shareholders has again dropped significantly. Compared to the maximum level ten years ago, it declined by 36.4 percent to 8.2 million, accounting for 12.6 percent of the population. 3.4 million investors, representing 5.3 percent of the population, were directly invested in shares. Of the direct shareholders 604,000 are purely employee shareholders.

own request as CEO of the German Investor Relations Association (DIRK) after nine years, in order to take up new professional challenges. Peter List was appointed provisional successor.

DIRK without Bommer

Kay Bommer has resigned at his

# **Metro tops for Annual Report**

Once again this year, the Econ-Verlag in cooperation with Handelsblatt honoured firms for their financial communications in the categories of financial and sustainability reporting, image publishing and film, website, magazine, PR activities and strategic corporate communications, as well as the new discipline of social media. Of the numerous entries in the annualreport category, Metro AG was awarded platinum, the Austrian Wienerberger AG gold, Henkel AG & Co. KGaA silver and BMW AG bronze. Bertelsmann received a Special Award for its annual report. Bayer was awarded a bronze medal for its online annual report. Here, the chemical company is the most successful company in terms of corporate communication: the Leverkuseners reaped a total of three awards.

# Deutsche Bank systemrelevant

The Japanese newspaper Mainichi Shimbun in late December 2010 published a Japanese Securities and Exchange list of the 60 most systemrelevant banks worldwide. Number one, finishing ahead of the U.S. banks Goldman Sachs and JP Morgan, was the Deutsche Bank.

# Firms outsource annual reports

The IR and PR consultancy cometis AG has asked many listed companies about their use in the past year of outsourcing services in the preparation of annual reports. Almost every second company stated here that its annual report is created by an IR agency. The most frequently cited reasons for this: know-how, freeing up staff, quality and time saving. The decisive points for the selection of an IR agency are its costs, references, the team and their understanding of investors' requirements. Service providers take over mostly the design or the graphic creation, editing, and the drafting of the texts for the image section. Only 40 percent have the situation report also done outside. Basically, the language-intensive work (such as the letter from the Board) or know-how-intensive parts (such as the market part) are more often created by an agency. Overall, concludes cometis, external partners are indispensable for the creation of financial reports. On the one hand, they have their own graphics departments and thus higher manpower. Second, they usually look after several companies and have gained deep technical know-how.

In addition to the cometis study, geschäftsberichte-portal asked companies about the use of online content management systems in the preparation of annual reports. One in two said they did not use such a system. However, about three-quarters of respondents plan to deploy such a system in the future. In many cases the system is provided by an IR service. The majority see the advantage of the systems in the consolidation of layout and content. The user experience is also a crucial selection criterion.

# **Online IR increasingly important**

New social media, or new formats such as HTML online annual reports, are lastingly changing the dialogue between IR departments and investors, according to a study by the German Share Institute (DAI) and the consulting firm NetFederation. Thus, the majority of respondents feel the importance of online IR will continue to rise. The homepage has long been one of the most important information sources for potential investors when taking investment decisions. One of the most widespread of the innovative instruments is the digital business report in HTML format with improved viewing and navigation. The approach to online shareholder meetings is, however, inconsistent. True, the majority of DAX companies already have these or at least plan to, but some of the concerns are hesitant towards the new ways. Many companies are also wary of using Web 2.0 applications. The majority of firms are not yet planning to use Facebook, Twitter, YouTube or blogs for IR purposes. The greatest obstacle seen here is that such formats tie up resources, and postings have to be constantly fed with current information.



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#### BILMOG



Erstmals für Abschlüsse des Jahres 2009 greift das BilanzrechtsmodernisierungsG. Damit sind z.T. einschneidende Veränderungen verbunden. Wir unterstützen bei den erforderlichen internen Anpassungen.

### Geschäftsberichte



Der Geschäftsbericht ist das Aushängeschild nicht nur für Börsengesellschaften. Auch darüber hinaus wird er als Medium der Unternehmensdarstellung genutzt. Wir entwickeln Strategien und formulieren diese.

#### Reden



Reden des Vorstands vor der Presse, Aktionären oder der Belegschaft sind immer politisch brisant. Die Aussagen müssen im Sinne des Unternehmens verstanden werden. Wir schneiden die Rede auf Ihre Bedürfnisse zu.

### **HV** Coaching



"Kämpferische Aktionäre" konfrontieren Unternehmen immer häufiger mit verzwickten, abwegigen und tückischen Fragestellungen. Fehlverhalten der Vorstände kann erhebliche Imageschäden verursachen. Wir wallen Sie schützen.

# wpfc Consulting GmbH

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# CAPITAL NEWS

# Capital Measures in January

**Aurubis** has carried out a capital increase by way of an accelerated bookbuilding process. By partly utilizing its authorized capital, the copper producer increased its common stock by €10,462,653.44,



as was announced on 12 January after market close. Against cash contributions and to the exclusion of subscription rights of existing shareholders, 4,086,974 new shares were placed with German and international institutional investors. the transaction will bring the copper group €169.6 million. Salzgitter has let its share in Europe's largest copper smelter be diluted.

With the help of Credit Suisse, Citigroup, Goldman Sachs and UBS, **Commerzbank** called in part of its hybrid papers and converted it into 118,135,291 shares, it was announced. The share capital thus increased by ten percent minus one share. The new shares of the bank were placed at €5.30 each, a discount of six percent from the closing price on 13 January. The issue, with a volume of €626 million, had been oversubscribed many times. The consortium thus picked up the hybrid securities at prices significantly below their face value. Depending on the type of papers issued by Commerzbank and its subsidiary Eurohypo, the offer saw markdowns of between 30 and 50 percent. With the conversion

Commerzbank captured an IFRS pre-tax profit of some €300 million. The capital in the amount of 3.48 billion euros is now divided into 1.34 billion shares at €2.60 each.

**Conergy** has announced the loss of half its share capital of €398,088,928. The solar installations maker exempted certain of its subsidiaries, as planned, from their debts. This resulted in a loss of some €190 million, meaning the capital has fallen by almost half, said the solar company in Hamburg on 14 January. In an extraordinary general meeting convened for 25 February a capital reduction in an eight to one ratio to €49,761,116, followed by a capital increase in cash and kind to €188 million, is now proposed.



**Sky Deutschland** major shareholder News Corp has as announced subscribed a convertible loan to News Adelaide Holdings of €164.6 million. The convertible bond can be converted into 53,914,182 personal shares from conditional capital. The pay-TV broadcaster has taken in a total of €342 million, through a capital increase at the end of September 2010 and now the convertible bond. The additional funding of €58 million, announced on 12 January, is provided in the form of a shareholder loan from News Adelaide Holdings by 21 December at latest.

# **Directors'** Dealings

# in January

Company	Person	Function	Buy / Sell	Total value in Euro	Number of shares	Datum
Axel Springer	Oliver Heine	AR	V	249.000	2.000	21.01.2011
BASF	Kurt Bock	VR	K	86.070	1.500	07.01.2011
Beiersdorf	JJMR GBR		K	999.692	24.150	1213.01.2011
Conergy	CoCo Beteiligung		V	2.741.915	5.929.632	04.0101.02.2011
Deutsche EuroShop	Olaf Borkers Manfred Zaß Kreke Immobilien	VR AR-Chef	V V V	70.374 46.384 199.500	2.548 1.600 7.000	28.12.10-19.01.2011 03.01.2011 23.12.2010
Deutsche Telekom	Hans-Jürgen Kallmeier	AR	K	9.634	1.000	17.01.2011
Fielmann	Hans Joachim Oltersdorf	AR	K	268.380	4.000	1426.01.2011
Fraport	Claudia Uhe		V	23.825	500	27.12.2010
Gerresheimer	CCC Investment		V	2.302.500	75.000	25.01.2011
HeidelbergCement	Andreas Kern Kötitzer Ledertuch- und Wachstuch-Werke Merckle Service	VR	K V	174.922 28.619.500 1.610.677	3.688 595.000 33.486	03.01.2011 18.01.2011 18.01.2011
	SC Vermögensverwal- tung Spohn Cement Beteili- gungs		V K	2.153.175.844 2.233.714.069	47 46.887.365	21.01.2011
	Spohn und Knoell UBH Holding VEM Vermögensverwal- tung		V Abgang V	14.430.000 589.021 50.629.315	300.000 12.364 1.062.748	18.01.2011 21.01.2011 21.01.2011
	VEM Vermögensverwal- tung Württembergische Leinenindustrie		K V	44.660.177 646.116	928.486	18.01.2011 28.12.2010
Henkel	Christoph Henkel Winfried Zander	AR	V V	690.720 5.350	15.000 116	07.01.2011 06.01.2011
KRONES	Leopold Kronseder Nora Kronseder Volker Kronseder Norman Kronseder	VR-Chef AR	K K K	9.346 9.349 2.365.000 2.365.000	200 200 55.000 55.000	12.01.2011 12.01.2011 29.12.2010 24.12.2010
LANXESS	Matthias Zachert	VR	V	584.416	11.013	31.01.2011
LEONI	Dominik Probst		K	92.599	3.000	31.01.2011
MTU	Udo Stark	Aufsichts- organ	V	263.975	5.000	0714.01.2011

### >> Directors' Dealings

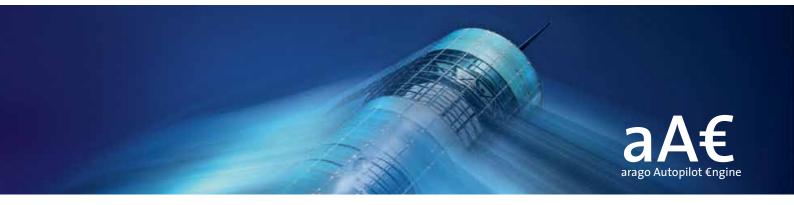
Company	Person	Function	Buy / Sell	Total value in Euro	Number of shares	Datum
QSC	Jürgen Hermann	VR	Ausübung Wandlungs- rechte	33.825	16.500	10.01.2011
RATIONAL	Peter Wiedemann	VR	K	75.200	500	11.01.2011
Singulus	Dr. Wolfhard Leichnitz	AR	K	37.913	10.000	23.12.2010
Vossloh	Dr. Norbert Schiedeck Dr. Norbert Schiedeck	VR-Chef VR-Chef	K Call V Call	98.500 322.000	55.000 115.000	2528.01.2011 14.01.2011

A: Exercised Options; O: Option; AR: Supervisory Board Member; VR: Executive Director; M: Manager;

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# INSIGHT Shareholder ID: January 2011

**INSIGHT**, in collaboration with AfU, the specialist in shareholder data and analyses, brings transparency to the shareholder structure of DAX, MDAX and TECDAX securities. For the 110 most-capitalized companies in the three most important stock-market indexes on the German capital market, each month the shareholding notifications statutorily required in Germany on crossing disclosure thresholds, up or down, are evaluated. At the same time, indications on holdings from over 16,000 public and special funds at home and abroad are followed.

### Shares held by capital investment companies:

		Shares				Changes*	
	1.	Linde	26,60 %		1.	SAP	+ 0,89
	2.	Infineon	22,78 %		2.	FMC	+ 0,68
	3.	Deutsche Börse	22,34 %		3.	HeidelbergCement	+ 0,53
DAX	28.	METRO	7,72 %	DAX	28.	E.ON	- 1,59
	29.	Beiersdorf	7,42 %		29.	Fresenius	- 1,81
	30.	Commerzbank	3,75 %		30.	Deutsche Börse	- 2,73
	1.	Symrise	37,20 %		1.	ProSieben	+ 3,06
	2.	Rheinmetall	36,43 %		2.	Vossloh	+ 2,71
NAD AV	3.	Bilfinger Berger	35,56 %	MBAV	3.	MTU	+ 1,90
MDAX	48.	GAGFAH	4,45 %	MDAX	48.	Demag Cranes	- 1,23
	49.	Brenntag	4,28 %		49.	Bilfinger Berger	- 1,87
	50.	Kabel Deutschland	3,21 %		50.	GEA Group	- 3,65
		DC 155 A4	15 15 01			5	
	1.	Pfeiffer Vacuum	46,42 %		1.	Drägerwerk	+ 3,07
	2.	Wirecard	38,47 %		2.	Pfeiffer Vacuum	+ 1,61
TECDAY	3.	Roth & Rau	36,82 %	TECD AV	3.	Phoenix Solar	+ 1,59
TECDAX	28.	JENOPTIK	6,96 %	TECDAX	28.	Dialog	- 2,83
	29.	Q-Cells	5,48 %		29.	AIXTRON	- 3,01
	30.	Conergy	2,11 %		30.	MorphoSys	- 4,78
* Cl f							

<sup>\*</sup> Changes from previous month, percent

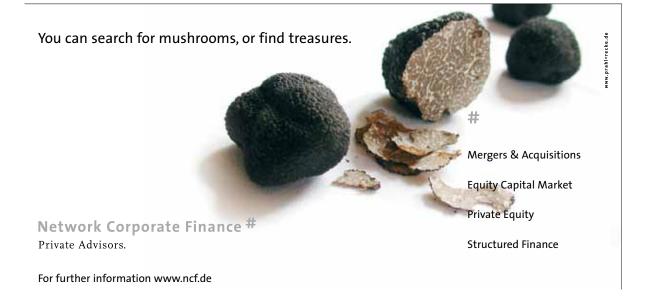
Column (1) gives the company name. Column (2) shows how high a proportion of own shares each company holds. Columns (3) and (4) list the notifiable shareholders and their most recently declared holdings. Column (5) gives information on how heavily the capital investment companies making disclosures (i.e. the public and special funds) were involved altogether in each security according to their latest disclosures. Column (6) shows the percentage (of the holding) by which the holding of the capital investment company making the disclosure has increased or decreased. Columns (7) and (8) indicate the capital investment company most involved in the given security and its share.

# INSIGHT Shareholder ID: DAX

				Investment companies (KAGs) making disclosures*				
Companies	Own- shares	Notifiable shareholders	Share	Total	Change **	Biggest KAG	Share	
adidas		BlackRock Capital Research and Management The Bank of New York Mellon Corporation Euro Pacific Growth Fund Aufsichtsrat Vorstand	5,21 St 5,01 St 3,07 St 2,95 St 2,17 St 1 St	17,59	-0,70	Commerz De- rivatives Funds Solutions	1,60	
Allianz	0,60 (St)	BlackRock AXA	5,32 St 2,96 St	18,65	-0,62	DWS Investment	1,50	
BASF		BlackRock	5,35 St	16,54	-0,75	DWS Investment	0,93	
Bayer		Capital Research and Ma- nagement BlackRock Capital World Growth and Income Fund	9,97 St 5,03 St 3,07 St	21,75	-0,54	Capital Research and Management	3,66	
BMW	0,56 (Vz)	AQTON SE Johanna Quandt Susanne Klatten Beteiligung AXA breit gestreut	17,44 St 16,7 St 12,55 St 2,95 St 99,44 Vz	13,34	-0,26	Fidelity Manage- ment & Research	1,58	
Beiersdorf	9,99 (St)	maxingvest ag Capital Research and Ma- nagement	50,46 St 2,75 St	7,42	0,35	DWS Investment	0,72	
Commerzbank	0,31 (St)	Bundesrepublik Deutschland Allianz SE Assicurazioni Generali	25 St 9,48 (14,03) St 4,97 St	3,75	-0,11	FRR Fonds De Reserve	0,19	
Daimler	0,14 (St)	International Petroleum Investment (IPIC) Kuwait Investment Authority BlackRock Capital Research and Management Renault S. A.	9,09 St 5,33 St 3,9 St 3,1 St 3,1 St	15,03	0,17	BlackRock Financi- al Management	0,85	



	INSIC	GHT Shareholder I	D: DAX	Holdings	in per ce	ent		
	Own-			Investment companies (KAGs) making disclosures*				
Companies	shares	Notifiable shareholders	Share	Total	Change **	Biggest KAG	Share	
Deutsche Bank	0,06 (St)	BlackRock  Société Générale  Dr. Josef Ackermann  Bank of America Corporation	5,14 (4,99) St 1,67 St 0,06 St 0,01 St	10,44	-0,39	DWS Investment	0,81	
Deutsche Börse	4,66 (St)	BlackRock Sun Life Financial Franklin Mutual Advisers Fidelity Management & Research FIL Capital Research and Management FMR LLC Fidelity Investment Trust	4,98 St 3,34 St 3,01 St 2,97 St 2,95 St 2,94 St 2,92 St 2,87 St	22,34	-2,73	Fidelity Manage- ment & Research	1,72	
Deutsche Lufthansa		BlackRock  Janus Capital Management	5,08 (4,22) St 3,29 St	21,98	-0,82	Deka Investment	2,40	
Deutsche Post		KfW - Kreditanstalt für Wie- deraufbau BlackRock AXA	30,5 St 3,18 St 2,96 St	15,83	0,06	Allianz Global Investors	1,06	
Deutsche Telekom		KfW - Kreditanstalt für Wiederaufbau Bundesanstalt für Post und Deutsche Telekom Blackstone Private Equity Funds BlackRock	16,87 St 14,83 St 4,4 St 3,34 St	11,33	-0,24	DWS Investment	1,39	





		GHT Shareholder II						
	Own-			Investment companies (KAGs) making disclosures*				
Companies	shares	Notifiable shareholders	Share	Total	Change **	Biggest KAG	Share	
E.ON	4,77 (St)	Staat Norwegen BlackRock	5,91 St 4,87 St	15,19	-1,59	DWS Investment	1,49	
FMC		Fresenius SE Thornburg Investment Management BlackRock Streubesitz (= 100% der Vorzugsaktien)	35,8 St 3,76 St 3,58 St 100 Vz	17,93	0,68	Allianz Global Investors	1,82	
Fresenius		Else Kröner-Fresenius Stiftung Allianz Lebensversicherungs-AG FMR LLC Artio Global Investors	58,11 St 9,39 St 3,46 St 3 St	9,50	-1,81	Fidelity Manage- ment & Research	1,60	
HeidelbergCement		Ludwig Merckle BlackRock FMR LLC Arnhold and S. Bleichroeder Holdings Fidelity Management & Research Norges Bank (norwegische Zentralbank) FIL Hanfwerke Oberachern AG	25,11 St 5,48 St 4,86 St 3,12 St 3,1 St 2,93 St 2,82 St 0,28 St	11,45	0,53	Fidelity Manage- ment & Research	2,58	
Henkel	2,55 (Vz)	Familie Henkel Silchester International Investors	53,11 St 2,99 St	16,43	0,36	Commerz De- rivatives Funds Solutions	2,30	
Infineon		Dodge & Cox BlackRock Odey Asset Management LLP Capital Research and Ma- nagement	9,82 St 5,11 St 3,05 St 3,02 St	22,78	-1,53	Dodge & Cox	9,64	
K+S	0,10 (St)	Meritus Trust BASF SE BlackRock AXA	14,86 St 10,3 St 3,63 St 3,06 St	10,03	-0,67	DWS Investment	1,17	
Linde		Sun Life Financial Capital Research and Management Allianz SE BlackRock Banco Santander SA	5,12 St 4,94 St 4,39 St 3,23 St 2,34 St	26,60	-0,16	Capital Research and Management	3,84	
MAN		Volkswagen AG BlackRock	29,9 St 4,15 St	16,76	0,23	Deka Investment	1,00	



	INSIG	iHT Shareholder I	D: DAX	Holdings	in per ce	ent	
	0			Investmer	nt compani	es (KAGs) making discl	osures*
Companies	Own- shares	Notifiable shareholders	Share	Total	Change **	Biggest KAG	Share
Merck		Capital Research and Management Sun Life Financial BlackRock Barclays plc Templeton Global Advisors Deutsche Bank AG FIL Capital World Growth and Income Fund	9,79 St 9,56 St 8,86 St 5,6 St 5,06 St 4,48 St 4,48 St 3,04 St	20,30	-0,41	Capital Research and Management	4,94
METRO		Stimmrechtsbündelung Hani- el/Schmidt-Ruthenbeck Gesellschafterstamm Beisheim	50,01 St 9,97 St	7,72	0,27	Deka Investment	1,04
Münchener Rück	3,02 (St)	Warren E. Buffett BlackRock	10,24 St 6,15 St	20,96	-0,28	Allianz Global Investors	1,13
RWE	5,51 (St)	RW Energie-Beteiligung & Co. KG Privataktionäre BlackRock Belegschaftsaktionäre	16,09 St 14 St 3,69 St 1 St	12,74	-0,68	DWS Investment	1,34
SAP	3,04 (St)	Prof. Hasso Plattner Dr. Dietmar Hopp Dr. Klaus Tschira Deutsche Bank Trust Americas BlackRock Capital Research and Management	9,99 St 9,2 St 9 St 7,35 St 3,59 St 2,99 St	14,15	0,89	Allianz Global Investors	0,95
Siemens	4,85 (St)	Siemens (Familie) BlackRock Vorstand Aufsichtsrat	6 St 3,92 St 0,03 St 0,01 St	15,14	-0,17	Union Investment Privatfonds	0,92
ThyssenKrupp	9,74 (St)	Alfried Krupp von Bohlen und Halbach-Stiftung BlackRock Norges Bank (norwegische Zentralbank)	25,33 St 3,01 St 2,98 St	8,67	-0,12	Deka Investment	0,64
Volkswagen		Porsche Land Niedersachsen State of Qatar	53,13 St 20,01 St 17 St	8,46	-0,04	DWS Investment	1,25

<sup>\*</sup>Share in each case in relation to index-relevant share type

St: ordinary shares, Vz: preference shares

The AfU company information agency lists over 18,000 funds and investment companies making disclosures.

The position shown is taken from recently published annual and quarterly reports.

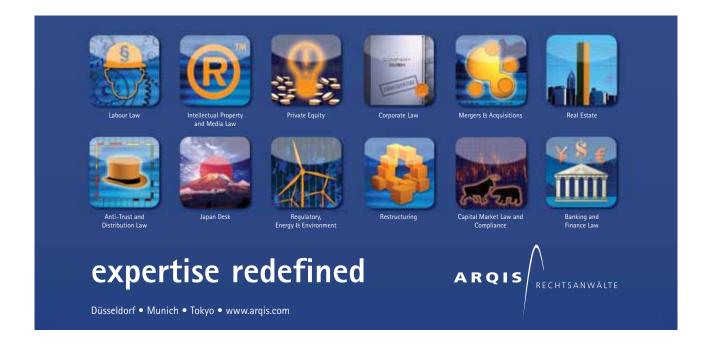
<sup>\*\*</sup>Change from previous month, percent

# INSIGHT Shareholder ID: MDAX

	INSIG	HT Shareholder ID	): MDA	K Holdin	gs in per	cent	
	Own-			Investme	nt compani	es (KAGs) making discl	osures*
Companies	shares	Notifiable shareholders	Share	Total	Change **	Biggest KAG	Share
Aareal Bank		Bayerische Beamten Lebensversicherung a.G. Schweizerische Leben und Renten Versorgungsanstalt des Bundes und der Länder Bankhaus Lampe KG Deutscher Ring Gruppe DWS Investment Condor Lebensversicherung-AG	8,94 St 8,94 St 6,68 St 6,06 St 5,25 St 4,98 St 1,36 St	25,49	-0,11	Union Investment Privatfonds	2,50
Aurubis		Salzgitter AG  BlackRock  Dimensional Fund Advisors LP  Vorstand  Aufsichtsrat	22,73 (25,26) St 3,16 St 3,01 St 0,03 St 0,01 St	16,97	1,15	DFA Investment Dimensions Group	2,65
Axel Springer	0,66 (St)	Axel Springer Gesellschaft für Publizistik & Co. Dr. Friede Springer Michael Lewis Dr. Mathias Döpfner Dr. Giuseppe Vita Oliver Heine	51,55 St 7 St 3,62 St 0,91 St 0,03 St 0,01 St	6,48	0,60	DWS Investment	2,57
BayWa		Bayerische Raiffeisen-Beteili- gung-AG Raiffeisen Agrar Invest SKAGEN AS	35,37 St 25,02 St 2,45 St	6,67	0,20	SKAGEN Fondene	4,20
Bilfinger Berger	4,09 (St)	BlackRock DJE Investment Invesco Allianz Global Investors The Bank of New York Mellon Corporation	5,04 St 5,03 St 4,98 St 3,78 St 2,78 St	35,56	-1,87	DJE Investment	3,43
Brenntag		Brachem Acquisition S.C.A. Paulson & Co.	49,61 St 3,05 St	4,28	1,19	DWS Investment	1,19
Celesio		Franz Haniel & Cie. BlackRock AXA	54,6 St 2,94 St 2,76 St	8,49	0,35	AllianceBernstein	0,77



	INSIG	HT Shareholder ID	: MDA	<b>K</b> Holding	gs in per	cent		
	Own-		Share	Investment companies (KAGs) making disclosures*				
Companies	shares	Notifiable shareholders		Total	Change **	Biggest KAG	Share	
Continental		Schaeffler B. Metzler seel. Sohn & Co. Holding AG M.M. Warburg & CO	42,17 St 16,48 St 16,48 St	7,18	0,42	DWS Investment	1,51	
Demag Cranes		Cevian Capital II Master Fund LP Centaurus Capital LP Allianz Global Investors Financière de l'Echiquier Gregg Hymowitz Mark Fife	5,06 (3,37) St 4,33 St 2,98 (3,13) St 0,67 (3,13) St 0,67 (3,13) St	26,13	-1,23	COMINVEST ASSET Management	3,31	
Deutsche EuroShop		Familie Otto AROSA Vermögensverwaltung BlackRock Attfund Ltd. Charlie-Fox' Beteiligung G.m.b.H. Karoo Investment Fund S.C.A. SICAV-SIF Commerzbank AG Vorstand	15,7 St 8,23 St 3,29 St 2,89 St 2,58 St 2,57 St 0,04 St 0,04 St	12,10	0,42	Allianz Dresdner Asset Manage- ment	1,20	





				Investment companies (KAGs) making disclosures*				
Companies	Own- shares	Notifiable shareholders	Share	Total	Change **	Biggest KAG	Share	
Deutsche Wohnen		Oaktree Capital Group Holdings GP Asset Value Investors Deutsche Asset Management Ruffer LLP Cohen & Steers First Eagle Overseas Fund Sun Life Financial Ärzteversorgung Westfalen- Lippe	9,99 St 5,75 St 5,61 St 5,24 St 5,24 St 5,03 St 3,33 St	20,48	-0,05	First Eagle Funds	7,96	
DOUGLAS		Dr. August Oetker Finanzierungs- und Beteiligung Dr. Jörn Kreke Müller Ltd. & Co. KG Deutsche Bank AG Governance for Owners LLP BlackRock Sparinvest Holding A/S NEW Bank Sarasin & Cie AG	25,81 St 12,14 St 6,35 St 4,97 St 3,8 St 2,99 (3,00) St 2,89 St <b>2,17 St</b>	14,81	-0,70	Deka Investment	2,79	
ElringKlinger		Deka International  Familien Lechler  FIL  Deutsche Bank AG	0,5 St 52,004 St 2,98 St 0,12 St	16,19	1,34	Fidelity Invest- ments Luxem- bourg	2,09	
EADS	0,64 (St)	SOGEADE Daimler AG Investorenkonsortium Sociedad Estatal de Participaciones Industriales (SEPI) Vneshtorgbank - Bank for Foreign Trade Dubai International Capital (DIC) Mitarbeiter	22,46 St 14,96 St 7,5 St 5,48 St 5,03 St 3,12 St 0,52 St	4,66	-0,36	M&G	1,13	
Fielmann		Prof. Dr. h.c. Günther Fielmann Fielmann INTER-OPTIK & Co. KG Fielmann Familienstiftung Marc Fielmann	36,8 St 15,12 St 11,36 St 7,73 St	9,74	0,33	Threadneedle Investment	1,24	
Fraport		Land Hessen Stadtwerke Frankfurt a.M. Holding Artio Global Investors Deutsche Lufthansa AG Taube Hodson Stonex Partners LLP	31,52 St 20,13 St 10,33 St 9,92 St 3,59 St	12,86	-0,40	Artio Global Ma- nagement LLC	5,85	

	INSIG	HT Shareholder II	): MDA	<b>X</b> Holding	gs in per	cent		
	Own-			Investment companies (KAGs) making disclosures*				
Companies	shares	Notifiable shareholders	Share	Total	Change **	Biggest KAG	Share	
FUCHS PETROLUB		Familie Fuchs DWS Investment Mawer Investment Manage- ment Ltd. SMALLCAP World Fund Capital Research and Ma- nagement	51,7 St 5,2 St 3,02 St 3,01 St 3 St	12,19	0,31	Allianz Global Investors	1,99	
GAGFAH		Fortress Investment Group LLC	60,09 St	4,45	0,16	Capital Research and Management	0,84	
GEA Group		BlackRock Kuwait Investment Office AMUNDI Allianz Global Investors Alecta pensionsförsäkring, ömsesidigt Fidelity Management & Research FMR LLC	9,99 St 8,3 St 4,96 St 3,59 St 3,1 St 2,99 St	27,08	-3,65	Allianz Global Investors	2,26	
Gerresheimer		Edward A. Gilhuly Eton Park Master Fund Ltd. Clifton S. Robbins Tremblant Holdings LLC Governance for Owners LLP WS Management LLLP BlackRock Allianz Global Investors	9,67 St 5,17 St 5,02 St 4,98 St 3,16 St 3,1 St 3,01 St 2,99 St	29,69	-0,39	COMINVEST ASSET Management	2,64	



# Invest in Transparency

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www.psi.de Products and Systems of Information Technology



		Notifiable shareholders	Share	Investment companies (KAGs) making disclosures*				
Companies	Own- shares			Total	Change **	Biggest KAG	Share	
GILDEMEISTER		Mori Seiki Co., Ltd.	5 St	13,33	1,11	Universe, The CMI Global Network Fund	1,92	
Hamburger Hafen und Logistik		Freie und Hansestadt Ham- burg	69,65 St	6,22	0,37	Universe, The CMI Global Network Fund	0,68	
Hannover Rück		Talanx AG	50,22 St	13,82	0,56	SKAGEN Fondene	1,80	
Heidelberger Druck	0,17 (St)	Allianz SE SEB Invest RWE AG Capital Research and Management SMALLCAP World Fund Deutsche Bank AG Commerzbank AG Bernhard Schreier Robert J. Köhler Dirk Kaliebe Dieter Willi Brandt Dr. Werner Brandt Stephan Plenz Bent Mortensen Marcel Kießling Union Investment Privatfonds	12 St 5,02 St 4,22 St 3,14 St 3,13 St 0,35 St 0,04 St 0,01 St 0,005 St 0,004 St 0,003 St 0,003 St 0,002 St 0,001 St 0,001 St 0,001 St	7,81	1,09	SEB Invest	1,90	
HOCHTIEF	4,46 (St)	Acs, Actividades de Construc- cion y Servicios Qatar Holdings LLC Southeastern Asset Manage- ment BlackRock Sparinvest Holding A/S Allianz Global Investors	30,34 (27,25) St 9,09 St 4,84 St 3 St 2,9 St 2,72 St	15,95	-0,24	Fidelity Invest- ments Luxem- bourg	1,25	
HUGO BOSS	1,47 (St) 2,48 (Vz)	Red & Black S.r.l. Red & Black S.r.l.	88,02 St 55,28 Vz	17,96	0,20	Fidelity Investment Funds (UK)	5,26	
IVG Immobilien		Mann Immobilien-Verwaltung AG Santo Holding AG Goldsmith Capital Partners Universal Investment Gesell- schaft mbH LVM Internationale	20,75 St 14,39 St 5,02 St 5 St 3,31 St 2,17 (3,15) St	13,26	-0,61	Universal-Invest- ment-Gesellschaft mbH	1,87	
Kabel Deutschland		Cable Holding BlackRock FMR LLC	43,7 St 5,16 St 5,08 St	3,21	1,86	Fidelity Manage- ment & Research	2,03	



				Investment companies (KAGs) making disclosures*					
Companies	Own- shares	Notifiable shareholders	Share	Total	Change **	Biggest KAG	Share		
Kabel Deutschland		Norges Bank (norwegische Zentralbank) The Goldman Sachs Group	3,07 St 2,91 St	3,21	1,86	Fidelity Manage- ment & Research	2,03		
Klöckner & Co		Norges Bank (norwegische Zentralbank) <b>NEW Amundi SA</b> Franklin Mutual Advisers	5,15 St 3,03 St 2,66 St	21,71	0,98	COMINVEST ASSET Management	1,62		
KRONES	4,51 (St)	Familie Kronseder  Tweedy, Browne LLC Schadeberg GbR ODDO ET CIE	54,71 (54,36) St 5,19 St 3,28 St 3,27 St	10,41	-0,94	COMINVEST ASSET Management	1,27		
LANXESS	0,19 (St)	Dodge & Cox Teachers Advisors Greenlight- Gruppe Vorstand und Aufsichtsrat JPMorgan Chase & Co.	9,93 St 3,11 St 2,9 St 0,37 St 0,02 St	34,24	0,65	Dodge & Cox	10,66		
LEONI		Johann Erich Wilms BlackRock NÜRNBERGER Beteiligung-AG	3,03 St 3,01 St 2,96 (3,07) St	23,03	-0,64	DWS Investment	2,21		
MTU	5,92 (St)	Capital Research and Ma- nagement BlackRock Barclays Global Investors UK Holdings Gryphon Investment Counsel Ameriprise Financial	10,22 St 4,99 St 3,06 St 3,02 St 3,01 St	21,52	1,90	Threadneedle Investment	1,93		
Praktiker		Eric M. Mindich Odey Asset Management LLP Allianz Global Investors Mackenzie Financial Corpo- ration UBS AG	8,39 St 5,56 St 2,96 St 2,29 St 1,88 St	21,58	0,61	COMINVEST ASSET Management	2,22		
ProSieben	5,51 (Vz)	Lavena Holding 4 KKR/Permira Telegraaf Media International B.V. Lavena Holding 4 KKR/Permira	88,00 St 12,00 St 18,00 (15,30) Vz	18,02	3,06	Fidelity Manage- ment & Research	7,20		
PUMA		SAPARDIS Bear Stearns International BlackRock Invesco	69,36 St 3,38 St 3,01 St 2,92 St	9,02	1,54	Invesco Aim Capi- tal Management	1,40		
RATIONAL		Siegfried Meister Walter Kurtz Royce & Associates The Royce Fund	62,88 St 7,81 St 3,05 St 3,01 St	9,16	-0,31	Allianz Global Investors	1,35		



	INSIG	HT Shareholder ID	: MDA	X Holdings in per cent					
	0			Investment companies (KAGs) making disclosures*					
Companies	Own- shares	Notifiable shareholders	Share	Total	Change **	Biggest KAG	Share		
Rheinmetall	3,50 (St)	FMR LLC  NEW BlackRock  Harris Associates L.P.  DWS Investment  Allianz Global Investors  Vorstand und Aufsichtsrat	6,6 St <b>5,11 St</b> 4,91 St 3,16 St 3,01 St 1,1 St	36,43	-0,31	Allianz Global Investors	3,09		
Rhön-Klinikum		Familie Münch Alecta pensionsförsäkring, ömsesidigt Franklin Mutual Advisers Sun Life Financial BlackRock Templeton Investment Counsel LLC Ameriprise Financial	12,45 St 9,94 St 5,07 St 3,07 St 3,03 St 3 St 2,89 St	19,50	-0,01	Columbia Wanger Asset Manage- ment	1,64		
Salzgitter	10,00 (St)	Land Niedersachsen BlackRock	26,5 St 4,13 St	10,46	0,42	BlackRock Financi- al Management	0,93		
SGL CARBON		Susanne Klatten Voith AG Landesbank Baden-Württem- berg AMUNDI	22,25 St 5,12 St 4,43 St 0,04 St	13,42	0,57	DWS Investment	1,16		
Sky Deutschland		News Corporation/Rupert- Murdoch Odey Asset Management LLP Taube Hodson Stonex Partners LLP BlackRock Ameriprise Financial Dr. Stefan Jentzsch Mark Andrew Williams	49,9 St 11,26 St 4,92 St 2,77 St 2,14 St 0,02 St 0,01 St	6,32	0,18	Classic Fund Ma- nagement AG	1,98		
STADA	0,18 (St)	NEW Gryphon Investment Counsel Morgan Stanley & Co. Interna- tional plc SKAGEN AS York Capital Management Global Advisors	3,2 St 3,18 St 3,01 St 2,84 St	23,66	0,55	SKAGEN Fondene	4,03		
Südzucker		Süddeutsche Zuckerrübenver- wertungs-eG Zucker Invest BlackRock	55 St 10 St 2,96 St	6,18	0,14	DFA Investment Dimensions Group	0,60		
Symrise		Gerberding Vermögensverwaltung & Co. KG M&G Securities Prudential plc Sun Life Financial Standard Life Investments Ltd.	5,86 St 5,18 St 5,08 St 5,02 St 3,07 St	37,20	1,02	M&G	5,23		



				Investment companies (KAGs) making disclosures*				
Companies	Own- shares	Notifiable shareholders	Share	Total	Change **	Biggest KAG	Share	
Symrise		BlackRock Schroders plc FMR LLC JPMorgan Asset Management (Taiwan) Fidelity Management & Research Capital Research and Management	3 St 2,98 St 2,9 St 2,87 St 2,82 St 2,38 St	37,20	1,02	M&G	5,23	
Tognum		Daimler AG Vorstand und Aufsichtsrat ING Groep N.V. Arnhold and S. Bleichroeder Holdings BlackRock	25 St 5,8 St 5,02 St 3,08 St 3,01 St	18,21	1,29	First Eagle Funds	2,13	
TUI		S-Group Travel Holding Monteray Enterprises Ltd. Familie Riu Inversiones Cotizadas del Mediterráneo, S.L. Caisse de Dépôt et de Gestion BlackRock NEW Baillie Gifford & Co. Aufsichtsrat	15,03 St 15,01 St 5,1 St 5 St 4,99 St 4,97 St 3,01 St 0,8 St	11,73	0,80	Deka Investment	1,51	
Vossloh	9,98 (St)	Familiengemeinschaft Vossloh GbR Generation Investment Ma- nagement LLP	31 St 2,91 St	21,08	2,71	Columbia Wanger Asset Manage- ment	1,96	
WACKER CHEMIE	4,75 (St)	Wacker Familiengesellschaft mbH & Co. KG Blue Elephant Holding	63,38 St 10,86 St	12,10	0,42	BlackRock Invest- ment Manage- ment (UK)	1,41	
Wincor Nixdorf	5,50 (5,18) (St)	BlackRock  AMUNDI William Blair & Governance for Owners LLP DWS Investment ODDO ET CIE Schroders plc Ameriprise Financial	5,17 (3,01) St 3,42 St 3,3 St 3,06 St 3,04 St 3,04 St 2,95 St 2,6 St	27,90	-0,47	DWS Investment	3,98	

<sup>\*</sup>Share in each case in relation to index-relevant share type

St: ordinary shares, Vz: preference shares

The AfU company information agency lists over 18,000 funds and investment companies making disclosures.

The position shown is taken from recently published annual and quarterly reports.

<sup>\*\*</sup>Change from previous month, percent

# INSIGHT Shareholder ID: TECDAX30

	INSIGHT	Shareholder ID: 1	(ECDA	<b>(30</b> Hold	dings in p	per cent		
	Own-			Investment companies (KAGs) making disclosures*				
Companies	shares	Notifiable shareholders	Share	Total	Change **	Biggest KAG	Share	
ADVA		Egora Gruppe DWS Investment UBS AG DnB NOR Kapitalforvaltning AS Juniper Networks Eric Protiva Brian L. Protiva Prof. Albert J. Rädler Anthony T. Maher	18,76 St 5,71 St 3,01 St 2,82 St 1,17 St 0,69 St 0,64 St 0,33 St 0,01 St	21,66	0,57	DWS Investment	8,90	
AIXTRON		Camma DWS Investment  Jupiter Asset Management Baillie Gifford & Co. Norges Bank (norwegische Zentralbank) UBS AG NEW Allianz Global Investors Ameriprise Financial  Capital Group International BlackRock Standard Life Investments Ltd.	7,83 St 5,07 (3,32) St 3,19 St 3,14 St 3,03 St 2,94 St 2,92 St 2,92 St 2,87 St 2,8 St 2,65 St	27,89	-3,01	COMINVEST ASSET Management	1,85	
BB BIOTECH	10,05 (St)	Deutsche Bank AG	4,98 St	8,76	-1,29	Newton Fund Managers Ltd.	1,96	
Bechtle		Karin Schick-Krief BWK 2. Vermögensverwaltung DWS Investment Dr. Jürgen Schäfer Klaus Winkler Sonja Glaser-Reuss Uli Drautz	34,33 St 18,65 St 3,05 St 0,02 St 0,01 St 0,01 St 0,01 St	12,45	-0,23	Loys	2,59	
Carl Zeiss Meditec		Carl Zeiss AG	65,05 St	8,12	-2,16	Allianz Dresdner Asset Manage- ment	2,05	



	INSIGHT	Shareholder ID: 1	(ECDA	<b>(30</b> Hol	dings in p	er cent		
	Own-			Investment companies (KAGs) making disclosures*				
Companies	shares	Notifiable shareholders	Share	Total	Change **	Biggest KAG	Share	
centrotherm		TCH NEW Capital Research and Management Deka Investment FMR LLC	50 St <b>3,27 St</b> 3,04 St 3,02 St	17,84	0,81	Fidelity Manage- ment & Research	4,00	
		Autenrieth Beteiligung Vorstand und Aufsichtsrat	2,65 St 0,57 St					
Conergy		Commerzbank AG Athos Service Dieter Ammer	29,08 St 14,95 St 2,98 (3,79) St	2,11	0,21	Claymore Ex- change	0,85	
Dialog	0,73 (St)	Dialog Semiconductor Plc Employee Benefit Trust Robert Citrone Deutsche Bank AG JPMorgan Asset Management Holdings Inc Bank of New York Mellon Corporation X-FAB Semiconductor Foundries AG Allianz Global Investors Citibank N.A. Board of Directors	7,27 St  5,6 St 4,99 St 4,86 St  4,31 St  3,29 St  3,13 St 2,89 St 1,9 St	16,12	-2,83	Union Investment Privatfonds	1,84	





	INSIGHT	Shareholder ID: 1	ΓECDA	<b>(30</b> Hold	dings in p	per cent		
	0			Investment companies (KAGs) making disclosures*				
Companies	Own- shares	Notifiable shareholders	Share	Total	Change **	Biggest KAG	Share	
Drillisch		Marc Brucherseifer FIL JPMorgan Asset Management (Taiwan) Paschalis Choulidis Vlasios Choulidis Farringdon Capital Management SA (FCML) Johann Weindl Dr. Hartmut Schenk	7,35 St 5,55 St 4,01 St 3,67 St 3,46 St 2,98 St 0,01 St 0,01 St	23,83	-1,29	Fidelity Invest- ments Luxem- bourg	5,32	
Drägerwerk		Dräger-Stiftung München/ Lübeck DWS Investment Allianz Global Investors Dr. Christian Dräger	68,36 St 3,3 St 3,09 St 2,11 St	25,07	3,07	Nordea Lux	5,91	
EVOTEC		Roland Oetker TVM V Life Science Ventures & Co. KG LBBW Asset Management Investmentgesellschaft mbH Dr. Werner Lanthaler Dr. Corey Goodman Geratherm Medical AG Mary C. Tanner Dr. Mario Polywka Dr. Hubert Birner Dr. Peter Fellner Dr. Flemming Ornskov	13,5 St 10,5 St 3,01 St 0,47 St 0,39 St 0,12 St 0,05 St 0,05 St 0,02 St 0,01 St 0,004 St	7,17	-0,36	LBBW Asset Ma- nagement	1,32	
freenet		Drillisch AG Ralph Dommermuth Janus Capital Management Classic Fund Management Aktiengesellschaft DWS Investment Scherzer & Co. AG	12,14 St 4,98 St 3,09 St 3,01 St 2,97 (4,84) St 0,5 St	34,84	-0,73	DWS Investment	7,41	
JENOPTIK		ECE Industriebeteiligungen VARIS Vermögensverwaltungs Templeton Investment Coun- sel LLC	25,02 St 5,33 St 3,11 St	6,96	-0,15	DFA Investment Dimensions Group	1,58	
Kontron	0,20 (St)	Warburg Pincus & Co.  FMR LLC  Virmont S.a.r.l.  Allianz Global Investors	10,00 (8,79) St 6,3 St 3,17 St 2,96 St	36,16	0,31	Fidelity Manage- ment & Research	11,10	



	INSIGHT	Shareholder ID:	TECDA	<b>(30</b> Hol	dings in p	per cent		
	0			Investment companies (KAGs) making disclosures*				
Companies	own- shares	Notifiable shareholders	Share	Total	Change **	Biggest KAG	Share	
Kontron	0,20 (St)	Ulrich Gehrmann Nevin Hugh DiplIng. Helmut Krings Thomas Sparrvik Dr. Martin Zurek David Malmberg Dieter Gauglitz	0,48 St 0,33 St 0,07 St 0,04 St 0,02 St 0,02 St 0,005 St	36,16	0,31	Fidelity Manage- ment & Research	11,10	
Manz Automation		Dieter Manz FMR LLC Ulrike Manz Otto Angerhofer	44,49 St 4,95 St 4,7 St 3,35 St	22,13	-0,54	Deka Investment	4,55	
MorphoSys	0,35 (St)	Novartis AG AstraZeneca PLC Massachusetts Mutual Life Insurance Dr. Simon Elton Moroney Vorstand und Aufsichtsrat	7 St 5 St 4,56 St 1,36 St 0,08 St	17,22	-4,78	AP 3 Third Swedish National Pension Fund	1,70	
Nordex		Skion/momentum capital/ Klatten Norges Bank (norwegische Zentralbank) CJ Holding ApS Thomas Richterich	24,99 St 2,95 (3,21) St 0,55 St 0,13 St	7,94	-1,23	DWS Investment	0,96	
Pfeiffer Vacuum		Arnhold and S. Bleichroeder Holdings Legg Mason & Co (UK) Ltd. Allianz Global Investors Hakuto - Handelsvertretung Capital Research and Ma- nagement Franklin Templeton Instituti- onal Commerzbank AG	14,95 St 5,02 St 3,49 St 3,48 St 2,94 St 2,87 St 0,08 St	46,42	1,61	First Eagle Funds	21,34	
Phoenix Solar		Allianz Global Investors Dr. Andreas Hänel Deutsche Asset Management Investmentgesellschaft mbH DWS Investment  BlackRock Manfred Bächler Dr. Murray Cameron Ulrich Fröhner Commerzbank AG Prof. Dr. Klaus Höfle	4,93 St 3,39 St 3,11 St 3,08 (2,76) St 2,88 St 1,93 St 1,04 St 0,28 St 0,03 St 0,02 St	25,37	1,59	DWS Investment	5,63	



I	NSIGHT	Shareholder ID: 1	(ECDA	<b>(30</b> Hold	dings in p	per cent		
	0			Investment companies (KAGs) making disclosures*				
Companies	Own- shares	Notifiable shareholders	Share	Total	Change **	Biggest KAG	Share	
Q-Cells		Good Energies (Solar Investments) S.à r.l. Taube Hodson Stonex Partners LLP Baillie Gifford & Co. The Goldman Sachs Group DWS Investment Citigroup Good Energies (Solar Investments) S.à r.l.	13,55 St 5,07 St 4,93 St 2,88 St 2,44 St 0,28 St 100 Vz	5,48	-0,19	Fidelity Manage- ment & Research	0,73	
QIAGEN		FMR LLC FIL Dr. Metin Colpan Prof. Detlev H. Riesner Peer M. Schatz	5,17 St 4,41 St 1,96 St 0,75 St 0,67 St	28,34	-2,49	DWS Investment	6,23	
QSC		Baker Capital Partners (Anguilla) Gerd Eickers Dr. Bernd Schlobohm Herbert Brenke Jürgen Hermann  David Ruberg John C. Baker	24,54 St 10,13 St 10,09 St 0,14 St 0,12 (0,11) St 0,01 St 0,01 St	8,34	-0,04	J O Hambro Capital Management	2,13	
Roth & Rau		OTB Group B.V. BlackRock FMR LLC Dr. Dietmar Roth Dr. Bernd Rau Swisscanto Fondsleitung AG CMI Asset Management (Luxembourg) AVIVA plc Norges Bank (norwegische Zentralbank) Prof. Dr. Silvia Roth	6,34 St 5,7 St 4,99 St 4,9 St 4,65 St 3,73 St 2,94 St 2,69 St 2,53 St	36,82	-0,78	Fidelity Manage- ment & Research	7,21	
SINGULUS		Stangl Beteiligung-GmbH DWS Investment VVG Familie Roland Lacher KG Markus Ehret Dr. Wolfhard Leichnitz Günter Bachmann Dr. Stefan Rinck Dr. Anton Pawlakowitsch	2,98 St 2,84 St 1,45 (1,59) St 0,05 St 0,05 (0,03) St 0,04 St 0,02 St 0,01 (0,02) St	12,87	-0,38	DWS Investment	3,41	



	Osser		Share	Investment companies (KAGs) making disclosures*				
Companies	Own- shares	Notifiable shareholders		Total	Change **	Biggest KAG	Share	
SMA Solar		Lars Cramer Peter Drews Rainer Wettlaufer Günther Cramer Prof. Dr. Werner Kleinkauf BlackRock Pierre-Pascal Urbon	25,2 St 12,81 St 12,81 St 12,79 St 9,25 St 3 St 0,5 St	11,07	0,09	DWS Investment	1,67	
Software AG		Software AG Stiftung Deka Investment Alken Fund SICAV Deka International Allianz Global Investors FIL	29 St 6,17 St 4,8 St 4,39 St 2,97 St 2,8 St	16,01	-1,30	Deka Investment	4,43	
SolarWorld	4,33 (3,19) (St)	Frank H. Asbeck DWS Investment UBS AG BlackRock	25 St 5,31 St 3,27 St 2,11 St	17,83	-0,50	DWS Investment	6,08	
STRATEC	0,25 (St)	Familie Hermann Leistner Threadneedle Asset Manage- ment Ltd. FIL	42,92 St 5,55 St 2,99 (4,44) St	24,26	0,02	Threadneedle Investment	5,67	
United Internet	8,33 (St)	Ralph Dommermuth Deutsche Bank AG Allianz Global Investors Michael Scheeren Norbert Lang	38,33 St 4,86 St 3,03 St 0,28 St 0,14 St	16,36	0,05	DWS Investment	3,70	
Wirecard		MB Beteiligung Jupiter Asset Management Alken Fund SICAV Artisan Partners Partnership WA Holdings Columbia Wanger Asset Managment LLC Ameriprise Financial T. Rowe Price International International Value Advisers	7,6 St 6,26 St 5 St 4,97 St 3,1 St 3,08 St 3,04 St 2,97 St 2,88 St	38,47	0,64	Alken Asset Ma- nagement	6,98	

<sup>\*</sup>Share in each case in relation to index-relevant share type

St: ordinary shares, Vz: preference shares

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The position shown is taken from recently published annual and quarterly reports.

<sup>\*\*</sup>Change from previous month, percent



#### **Investors Information**

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#### **MDAX**

## GERRESHEIMER

#### www.gerresheimer.com

Gerresheimer produces high-quality specialty products made of glass and plastic, primarily for the pharma & life science industry, and in almost all its fields of business ranks today among the global market leaders. In addition to specific primary containers for a wide variety of substances and medicines, its product and service portfolio comprises complex drug delivery systems.

 Business volume 08/09: € 1,000.2m
 Current number of shares; 31,400,000

 Operating profit 08/09: € 60.4m
 Current free float: 53 percent

Segment: MDAX

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#### **TECDAX**

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www.asc.de

OSC AG is a nationwide telecommunications provider with its own broadband network, offering businesses of all sizes a comprehensive portfolio of high-quality broadband communication options. Its range goes from complete enterprise networks (VPNs) to provision of integrated voice and data services.

Business volume 2008: € 413.3m Current number of shares; 136,998,137 Current free float: 47 percent

Profit 2008: € 0.77m Segment: TECDAX

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#### www.deag.de

DEAG Deutsche Entertainment AG is one of the leading live entertainment providers in Europe, and Europe's biggest classical music promoter. DEAG'S 360° approach is supplemented by its own label, DEAG music, and its involvement in Ticketmaster Deutschland. The company operates chiefly in Germany, Switzerland and Britain.

Segment: CDAX, PRIME ALL, CLASSIC ALL SHARE

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#### www.schaltbau.de

The Schaltbau group is one of the leading suppliers of components and systems for transportation technology and the investment goods industry, providing door systems for buses and trains, brakes for container cranes, power supply devices and components for rail vehicles, as well as complete level crossing systems.

Business volume 2009: € 269.8m Current number of shares; 1,871,668

Operating profit 2009: € 20.3m Current free float: 72 percent

Segment: PRIME STANDARD

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#### www.suss.com

SÜSS MicroTec is one of the international leading suppliers of equipment and process solutions for microstructuring applications in the chip, MEMS and LED industries. SÜSS MicroTec's high-precision lithography, bonding and cleaning systems provide a comprehensive portfolio of processes for many applications in research and development as well as in manufacturing.

Segment: Prime Standard

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#### www.vita.de

Vita 34 is Germany's oldest and biggest bank for umbilical-cord blood for personal health precaution. In its years of experience with stem cells from umbilical-cord blood the company has developed and been the first to use many innovative processes. Vita 34 is working to ensure that storage of stem-cell-rich umbilical-cord blood becomes better known, and in the medium term even standard.

Business volume 2008: € 14.96m Current number of shares; 2,646,500

Operating profit 2008: - € 1.71m Current free float: 48.5 percent

Segment: CDAX, Prime All Share, Technology All Share

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#### www.nemetschek.com

The Nemetschek Group is Europe's leading vendor of software for architecture and construction. The portfolio of the software programs includes CAD solutions for architects and engineers up to construction software for cost planning, tenders, invoicing and execution of building work.

Segment: CDAX, Prime All Share, DAXPLUS Family, Technology All Share,

DAXsector

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## **EVENTS DIARY**

## February 2011

15 February 2011 Organhaftung – neue Anforderungen nach der Krise [Officers' liability - New requirements after the crisis]

Organizer: DAI; place: DVFA-Center im Signaris, Mainzer Landstrasse 37-39, Frankfurt am Main; cost: €900; info: 069 2915-0

24 February 2011 Dr. Wolfgang Schäuble, "Über das Verhältnis von Staat und Finanzmarkt – Lehren aus der Krise [On the relationship between the State and financial markets – lessons from the crisis]"

Organizer: CFS Colloquium "Relationship between State and Financial Markets"; place: Innenstadt Frankfurt; cost: none; info: www. ifk-cfs.de

24 and 25 February 2011 5. Haarmann Steuerkonferenz [5th Haarmann Tax Conference] 2011

Organizer: Haarmann Seminare und Veranstaltung GmbH; place: Hotel Adlon, Berlin; cost: €990; info: 069 920590



## READING SUGGESTIONS

Gallati, Prof. Reto R., Verzinsliche Wertpapiere – Bewertung und Strategie [Income securities – valuation and strategy]

Gabler Verlag, 302 pp, €59.95, ISBN 978-3-8349-2799-6

There are good reasons for investors to take a closer interest than previously in rate-sensitive instruments. In the recent past a number of new tools with completely new properties have been developed. Only a knowledge of them enables an optimal strategy, tailored to individual goals in terms of yield, safety and availability of funds under management. New in this third edition are the topics of real-estate-backed securities and hedge funds. The author is Professor of Finance at the University of Chicago Booth School of Business.



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#### PUBLISHERS IMPRINT - INSIGHT CORPORATE GOVERNANCE GERMANY ISSN 1863-8082

**Publisher:** Club of Florence e-mail: Editor@icgg.biz

Chief Editors: Dr. Hans-Peter Canibol, Norbert Paulsen Editors: Michael Garth, Dorina Rea, Christiane Süßel

e-mail: redaktion@icgg.biz

Layout: Ewa Galinski, e-mail: layout@icgg.biz;

Cooperationspartner: AfU Investor Research GmbH, Fernwald www.afu.de; Verlag Recht und Wirtschaft GmbH, Frankfurt am

Main www.ruw.de

Translations: Iain L.Fraser, e-mail: translations@icgg.biz

Advertising and Reprints: Marion Gertzen,

e-mail: gertzen@icgg.biz

Reader Service and Subscriptions: leserservice@icgg.biz

#### **Publishing House:**

Corporate Governance News GmbH Eschersheimer Landstraße 526-532 60433 Frankfurt am Main Telephone + +49 69 40568170 e-mail: verlag@icgg.biz

Geschäftsführer: Dr. Hans-Peter Canibol HRB 76433 Amtsgericht Frankfurt am Main

Web-Site: www.icgg.biz

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